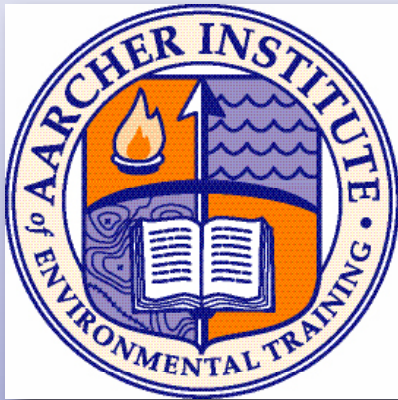


NEW  
COURSES!



Training Environmental  
Professionals for Success!

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# 2012 Training Schedule

Your Total Source for  
Environmental Training!

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# 2012 UPCOMING COURSES

## The Original Environmental Compliance Bootcamp™

\$1799

March 12-16 - Nashville, TN	July 9-13 - Portland, OR
April 16-20 - Denver, CO	August 20-24 - Williamsburg, VA
April 23-27 - Norfolk, VA	September 10-14 - Albuquerque, NM
May 7-11 - Hilton Head, SC	October 22-26 - Annapolis, MD
May 14-18 - San Juan, PR	November 5-9 - Las Vegas, NV
June 4-8 - Boston, MA	December 3-7 - New Orleans, LA
June 18-22 - Annapolis, MD	

## Advanced Environmental Compliance Workshop™

\$1799

July 16-18 - Hilton Head, SC

## Applied Sustainability for your Business™

\$1199

May 7-8 - Hartford, CT	November 5-6 - Annapolis, MD
August 16-17 - Annapolis, MD	

## AST/UST Environmental Manager™

\$1199

March 6-7 - San Antonio, TX	September 13-14 - Hartford, CT
May 17-18 - Annapolis, MD	October 11-12 - Norfolk, VA
July 24-25 - Colorado Springs, CO	

## Building and Integrating an OHSAS:18001 System™

\$1199

May 24-25 - Annapolis, MD	October 18-19 - Annapolis, MD
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## Clean Air Compliance Manager™

\$1699

April 10-12 - Norfolk, VA	October 9-11 - New Orleans, LA
May 15-17 - Nashville, TN	November 6-8 - Las Vegas, NV
July 17-19 - Annapolis, MD	

## Clean Water Compliance Manager™

\$1499

April 11-13 - Norfolk, VA	October 10-12 - New Orleans, LA
July 18-20 - Annapolis, MD	

## Corrective Action Training™

\$1499

May 1-4 - Annapolis, MD	September 18-21 - San Antonio, TX
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## Cultural Resource Management Workshop™

\$1099

April 24-25 - Annapolis, MD	October 1-2 - Colorado Springs, CO
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## Energy Conservation for Buildings™

\$1199

March 1-2 - Annapolis, MD	September 27-28 - Santa Fe, NM
June 5-6 - Colorado Springs, CO	November 15-16 - Annapolis, MD

## Environmental Chemistry, Demystified™

\$1499

March 19-21 - Annapolis, MD	September 17-19 - Annapolis, MD
May 14-16 - San Juan, PR	October 15-17 - Las Vegas, NV
July 16-18 - Hilton Head, SC	

## Environmental Chemistry, Advanced™

\$1199

May 17-18 - San Juan, PR	October 18-19 - Las Vegas, NV
September 20-21 - Annapolis, MD	

## Environmental Compliance Auditing: Approach & Methods™

\$1199

April 17-18 - Denver, CO	November 13-14 - Santa Fe, NM
July 24-25 - Annapolis, MD	

## Environmental Compliance Auditing: Regulatory Applications™

\$1199

April 19-20 - Denver, CO	November 15-16 - Santa Fe, NM
July 26-27 - Annapolis, MD	

## Environmental Compliance Awareness Workshop™

\$1050

March 6-8 - Baltimore, MD	September 19-21 - Seattle, WA
May 22-24 - Hilton Head, SC	October 16-18 - Nashville, TN
June 11-13 - Morgantown, WV	

## Environmental Management Systems (EMS): ISO 14001 Auditing & Conformance™

\$1199

March 12-13 - Annapolis, MD	August 21-22 - Annapolis, MD
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## Environmental Management Systems (EMS): Implementation Strategies™

\$1199

March 14-15 - Annapolis, MD	November 12-13 - Annapolis, MD
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## Environmental Sampling & Data Quality™

\$1199

February 28-29 - Atlanta, GA	September 19-20 - Denver, CO
May 21-22 - Annapolis, MD	December 10-11 - Atlanta, GA

## EPCRA Planning and Reporting Manager™

\$1199

March 8-9 - Annapolis, MD	September 19-20 - Nashville, TN
June 12-13 - Williamsburg, VA	

## GHS (Globally Harmonized System) Roadmap™

\$899

March 22 - Annapolis, MD | October 18 - Atlanta, GA

## Human Health & Ecological Risk Assessment™

\$1199

April 16-17 - Annapolis, MD | October 25-26 - Denver, CO  
August 16-17 - Atlanta, GA

## Identification of Regulated Hazardous Waste™

\$1199

June 21-22 - Denver, CO

## Managing your Facility's Carbon Footprint™

\$1199

May 9-11 - Hartford, CT | November 7-9 - Annapolis, MD  
August 13-15 - Annapolis, MD

## Mastering RCRA (w/DOT Certification)™

\$1899

April 16-19 - Atlanta, GA | October 15-18 - New Orleans, LA  
June 11-14 - Colorado Springs, CO

## NEPA Navigator™

\$1299

February 21-23 - Annapolis, MD | August 27-29 - Norfolk, VA  
April 2-4 - Scottsdale, AZ | November 27-29 - Denver, CO

## REACH Compliance Manager™

\$899

March 23 - Annapolis, MD | October 19 - Atlanta, GA

## Reporting Hazardous and Toxic Spills™

\$1199

September 17-18 - San Antonio, TX

## SPCC Compliance Manager™

\$1199

March 13-14 - Nashville, TN | August 7-8 - Indianapolis, IN  
April 17-18 - Denver, CO | September 11-12 - Providence, RI  
April 24-25 - Norfolk, VA | September 25-26 - Las Vegas, NV  
May 15-16 - Annapolis, MD | October 16-17 - Annapolis, MD  
June 19-20 - Hilton Head, SC | November 6-7 - Baltimore, MD  
July 11-12 - Portland, OR | November 29-30 - Austin, TX  
July 30-31 - Morgantown, WV | December 13-14 - Annapolis, MD

## Stormwater Compliance Manager™

\$1199

March 15-16 - Nashville, TN | September 27-28 - Las Vegas, NV  
June 21-22 - Hilton Head, SC | November 8-9 - Baltimore, MD  
August 9-10 - Indianapolis, IN

## Understanding and Managing TMDLs™

\$1099

April 10-11 - Annapolis, MD | November 6-7 - Baltimore, MD  
July 10-11 - Annapolis, MD

## COMBINED OFFERINGS BRING SUBSTANTIAL DISCOUNTS!

### Applied Sustainability for your Business & Managing your Facility's Carbon Footprint - \$1799

May 7-11 - Hartford, CT  
August 13-17 - Annapolis, MD  
November 5-9 - Annapolis, MD

### GHS Roadmap & REACH Compliance Manager - \$1499

March 22 - 23 - Annapolis, MD  
October 18 - 19 - Atlanta, GA

### Environmental Chemistry, Demystified & GHS/REACH - \$2299

March 19-23 - Annapolis, MD

### Environmental Chemistry, Demystified & Advanced - \$1999

May 14-18 - San Juan, PR  
September 17-21 - Annapolis, MD  
October 15-19 - Las Vegas, NV

### Environmental Compliance Auditing: Approach & Methods & Regulatory Applications - \$1799

April 17-20 - Denver, CO  
July 24-27 - Annapolis, MD  
November 13-16 - Santa Fe, NM

### EMS: ISO 14001 Auditing & Conformance & Implementation Strategies - \$1799

March 12-15 - Annapolis, MD

### SPCC & Stormwater Compliance Manager - \$1799

March 13-16 - Nashville, TN  
June 19-22 - Hilton Head, SC  
August 7-10 - Indianapolis, IN  
September 25-28 - Las Vegas, NV  
November 6-9 - Baltimore, MD

If your organization has several people who require or would benefit from our training programs, the Archer Institute is interested in talking with you about presenting one or more of our courses for your staff at a location of your choosing.

The Archer Institute will customize our courses, and create new ones, to focus on topics important to you and to meet your organization's training objectives. During course presentation, our instructors can also adapt discussions and explanations to ensure it is relevant to the attendees.

We encourage the participation of any in-house environmental staff or managers to emphasize their role in the environmental management process and to offer

organization- and site-specific examples and information. Participation by operations managers, executives, and representatives from throughout the organization can also help demonstrate your organization's commitment to environmental excellence.



The Archer Institute has provided onsite training for many companies and organizations including:

- AT&T
- Barrick Gold Strike Mines
- Bureau of Prisons
- Defense Logistics Agency (DLA)
- Edwards Air Force Base
- Estee Lauder
- Lockheed Martin
- NASA White Sands Facility
- New Pig Corporation
- Northwest Public Power Association
- Parker Hannifin
- Schriever Air Force Base
- Sheppard Air Force Base
- Teck Alaska Incorporated
- Washington Group International
- Western Refining

If you would like more information on our Onsite Training programs, please email us at [training@archerinstitute.com](mailto:training@archerinstitute.com), call us at (410) 897-0037, or visit our website and submit a custom training request form.

## ADDITIONAL INFORMATION

### Group Discounts

Enjoy a substantial discount when registering three or more people for the same course. Registrations should be made at the same time, and students must be from the same organization. If you are considering registering five or more students for a course or multiple courses, call for additional discounting and optional pre-paid registration bundles.

### Organizational Discounts

If your organization has an ongoing need for Archer Institute courses, we can create discounted fee and payment arrangements tailored to meet your needs. Combinations can include blends of open enrollment courses and onsite training workshops developed specifically for your organization.

### Course Certificates

Embossed and signed Certificates are presented on the last day of each course.

### Satisfaction Guarantee

We are deeply committed to student satisfaction and continual improvement. If for some reason your course experience should fail to meet your expectations, we will work with you to provide additional information, training opportunities, and refunds as necessary to ensure your satisfaction.

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